The Guide To Heat Pump Rebates in Atlantic Canada

Find out which heat pump rebates are available to homeowners in Nova Scotia, New Brunswick, PEI, and Newfoundland & Labrador.
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Heat pumps provide homeowners with an extremely efficient source of home heating and cooling. Heat pumps’ efficiency means that they can offer substantial monthly savings compared to traditional heat sources such as furnaces, boilers, and baseboards.

As the technology behind heat pumps continues to provide increased benefits for reducing power consumption, provincial governments have begun to take notice and provide incentives in the form of rebates for homeowners. While these rebates help lower the initial cost of installation for homeowners, they also help provincial governments by reducing the demand on the power grid.

However, it isn’t always easy to find these rebates and follow the steps required to take advantage of them. In this guide, we’ll break down the heat pump rebates available to homeowners in Nova Scotia, New Brunswick, Prince Edward Island, and Newfoundland & Labrador to show you how to access them to save a significant amount when you decide to install a heat pump.
Nova Scotia created an organization called Efficiency Nova Scotia, which is focused on helping homeowners create more energy efficient homes. This organization facilitates several rebate programs, including those for heat pumps and other efficient forms of home heating, known as the “Green Heat” rebates.

Efficiency Nova Scotia offers a generous rebate for heat pumps up to $2,500 to cover the upfront cost and installation for mini-split, ducted, and geothermal heat pumps. However, it is critical that you submit your application within 90 days of installation to qualify for the rebate and it must be installed by a certified Refrigeration and Air Conditioning Mechanic. Find the full list of terms and conditions to determine if you are eligible for a rebate from the Green Heat Program.

You can use the easy-to-use heat pump look-up-tool to find out if your model is on the list of approved heat pumps. In fact, over 30 Daikin heat pump models are included in the approved list. You can access the full application here.
For those looking to purchase a heat pump and find opportunities to make your home more energy-efficient, **Efficiency Nova Scotia also offers a Home Energy Assessment** for $99. This assessment will provide a complete analysis of your home’s energy efficiency and offer you up to $5,000 in rebates for energy-efficient products, from solar panels to insulation. [See here for more information](#).
Heat Pump Financing Through Nova Scotia Power

For those looking to access more funds to cover the cost of their heat pump, Nova Scotia Power customers can access special financing. If approved, the payments will simply be added to your monthly power bill until the full cost is paid. Financing options allow you to access a loan at 7% interest for a term of 3 to 10 years. After paying back the loan, the ownership of the heat pump will be transferred to you.

As laid out in the financing guidelines, NS Power details 5 steps to receive financing for your heat pump.

For more information on the Nova Scotia Power heat pump financing, see here.

1. Getting a recommended three estimates from their list of approved contractors.

2. Complete the financing form provided by your chosen contractor.

3. Receive approval for the financing. NS Power will notify your contractor if you are approved and schedule installation. The turnaround time is typically 3-5 business days.

4. After the completion of a few financing forms, your contractor will install your heat pump.

5. Once your contractor is paid, you can start to pay off your loan at the terms noted above. These payments will be added to your NS Power bill.
New Brunswick residents have access to one of Canada’s most thorough home energy programs operated through NB Power. By receiving a Home Energy Evaluation, homeowners can access a variety of rebates for home renovations related to making their home more energy efficient, including heat pumps.

To receive rebates for heat pumps, homeowners must complete the home energy evaluation. This requirement contrasts to the Nova Scotia rebate program, where homeowners can apply directly for a heat pump rebate without participating in a more extensive program.

Below, we’ve outlined the steps to apply for and complete your home energy evaluations to receive your heat pump rebate.
New Brunswick
Total Home Energy Savings Program

1. **Apply for your home energy evaluation.**
   First, you’ll be required to fill out an application for an in-home “energy audit.” The purpose of this audit is to identify opportunities for more energy efficient upgrades (like a heat pump). The audit is conducted by a third party consultant at a price of $99.

2. **Review your report.**
   Once you have your home evaluation completed, you’ll receive a full report based on the findings of the assessment along with recommendations for energy efficient upgrades. These will most likely include a recommendation for a heat pump.

3. **Research your best heat pump option.**
   Upon receiving your report, you’re able to install upgrades on your home a heat pump. Before you start with the renovations, be sure to check the approved product list. This list contains many of the most popular Daikin heat pump models. You can take a peek at this list as well as the program guidelines here.
4. Install your heat pump
   Using your report, determine which upgrades make sense for you to install. From there, you can purchase your upgrades from approved contractors. The incentive structure operates using a tiered model of good, better, and best, where the more upgrades you install at once, the higher the rebate you will get. For mini-splits, this rebate ranges from $400-$700, and for centrally ducted heat pumps, you are eligible for $1,500-$1,750 in rebates.

5. Complete your final home evaluation
   You’ll have about nine months to install your upgrades, at which point you will need a final home evaluation to confirm your approved upgrades. An inspector will come to your home to ensure your upgrades have been properly installed and assign your home an Energy Star rating.

6. Receive your rebates
   Once your final home energy evaluation is complete, you’ll be able to submit your receipts and information to receive your rebates. See this page for more information on signing up for a direct rebate deposit.
More incentive programs for New Brunswickers

New Brunswick also has other programs where homeowners can receive energy efficiency rebates, including heat pump installations.

**New Home Energy Savings Program:** This program is designed to advise homeowners on how to make their new home more energy efficient before it is built. An energy advisor will make recommendations based on your current building plans for how you can meet rebate requirements.

**Low Income Energy Savings Program:** This program is designed for low-income homeowners with major needs for energy efficiency upgrades. These upgrades could include heat pump installation and/or more fundamental upgrades such as hot water piping, insulation, and slow flow piping.
As of June 2020, Newfoundland & Labrador is the only Atlantic Canadian province without a heat pump rebate program.

**Energy Efficiency Loan Program**

While there is no current heat pump rebate program for homeowners in Newfoundland & Labrador, there is a loan program to help homeowners finance the upfront cost of a heat pump. The loan program has a few conditions including various home insulation requirements, efficiency requirements for the purchased heat pump, and having the heat pump installed by approved contractors.
PEI homeowners can access generous heat pump rebates for various types of efficient home heating solutions, including heat pumps. The amount allocated for rebates depends on the type of heat pump purchased. A requirement of the PEI heat pump rebate program is that the heat pump purchased must be on the most recent list of “Energy Star Most Efficient” models. You can take a look at that list here.

- Homeowners can receive up to $1,200 for a mini-split (ductless) heat pump and low-income homeowners are eligible for up to $2,400 in rebates.

- Central/ducted heat pumps are eligible for up to $2,500 in rebates or up to $4,500 for low-income homeowners.

- Geothermal heat pumps can receive up to $4,000 in rebates or up to $7,500 for those in low-income circumstances.
While not applying specifically to heat pumps, the Canadian Mortgage and Housing Corporation has a rebate program which grants homeowners between 15-25% off of their mortgage insurance fees for renovating or building a home with energy efficient products. To determine your home’s overall energy efficiency and qualify for the program, you’ll need to contact a Natural Resources Canada qualified energy advisor. These advisors will complete an assessment similar to those done for the rebate programs in Nova Scotia and New Brunswick. See here for more details on the program.

Daikin Consumer Rebate

Daikin offers seasonal rebates on eligible equipment ranging from $300 to $1400. Ask your local Daikin dealer about how to take advantage of the current limited-time offer rebates.
Find a Daikin Dealer Near You

Start paying less per month on your heating bill with a Daikin heat pump. Find the nearest Daikin Dealer and book a no-obligation home assessment. Our experts will assess your home and goals and walk you through everything you need to get started with the home cooling and heating system that keeps you comfortable and helps you save year-round.

Find a Dealer